



ICS Introduction

ICS (U.K.) Technology Co., Ltd (ICS) with representative offices located throughout China Mainland cities and Hong Kong.

We are experienced in offering wide ranges information of both products and manufacturers such as water fittings, electrical product, and construction product and so on.

The product or manufacturer ICS provide are mostly comply with international standards, ICS with valuable database which not only consist by EN standards approved, Britain Standard approved, Germany DIN Standard approved, French Standard approved products, but also include those Chinese manufacturers that comply with ISO9001, ISO14001, OHSAS18000, ISO/TS16949, ISO22000, HACCP, BRC/IFS, IECQ HSPM QC080000, ISO13485 and other international system standards. You will have rich selection in our website on that product/manufacturer you interested.



ICS with a team of qualified and professional management elites and dedicated employees, prompt and excellent service. We are enjoying good reputation in the entire world. We have matured and pleasant business cooperation with our old customers in western countries includes the world-class band.

Though ICS has got much business achievement in passed years, we are still looking forward to your good suggestions and business opportunities. We all ICS staffs are always here to wait for you. We will take good care of your inquiries and orders!

About ICS

ICS U.K. is dedicated to meet the needs of any European companies who are interested in establishing trade, offshore procurement and joint venture operations with equipment or product manufacturers in the Mainland China. We have an office in Hong Kong and in Shenzhen, China.





ICS H.K. mainly involves in rendering professional consultancy services for the testing and certification of water fittings & materials as well as electrical consumer products. We have a very close working relationship with various reputable testing and certification organizations in the World e.g. U.K. WRc-NSF, France CARSO-LSEHL, Australia SAI-Global, Germany DVGW, TZW & HY, U.S. NSF & CSA, Japan COSMOS, Hong Kong STC, China SET, and alike. Our large customer database built over years gives us readily available access to over hundreds of thousands of product manufacturers and suppliers in China.

ICS China manages product sourcing and customer liaison, QC inspection in factories (during manufacturing and pre-shipment) and accompany overseas customers to visit Chinese manufacturers for the purpose of technical and/or commercial discussions.



This strong 3-tier arrangement offers your company a "One Stop Shop" service – whether you have plans to start business in China now or in the near future or if you wish to explore a better option on your existing purchasing agreement. ICS will assist you to accelerate your business growth and maximize your profit.

We serve as the "bridge" between your company and the Chinese enterprises. Our experience, specialized expertise and knowledge in international standards requirements, in-depth understanding of the Chinese market and ample local contacts will help you to further develop and expand your business in China.

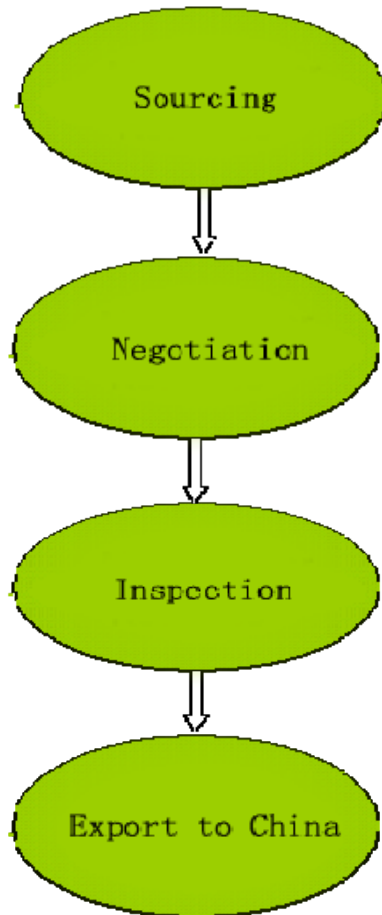


We are able to

- ◆ Search suitable supplier(s) or OEM manufacturer(s) in China based on your requirements.
- ◆ Identify the best manufacturing partners in China in terms of price Vs workmanship quality and delivery time.
- ◆ Negotiate the best procurement terms and conditions with Chinese manufacturers under your direction;
- ◆ Perform factory inspections to ensure the quality of the products you are paying for meets with your expectations.
- ◆ Minimize the costs mark-up by your middleman or trading agent.
- ◆ Establish a sales and distribution network within China and set up strategic marketing plans for your products if you are interested to sell your products in China.

Services

ICS is dedicated to the needs of small-to-midsize companies interested in establishing trade, operations, or investment with China. We serve as the “bridge” between western companies and Chinese business opportunities. With over 10 years of experience, specialized expertise, in-depth understanding of the dynamics of the Chinese market, and extensive local contacts, we can help you cut through the red tape involved in doing business with, investing in, or expanding into China



As the branched organization of WRc-NSF, we have lots of supplier sources who have obtained WRAS certificate, so we can help you to find the right products and best manufactures.

ICS is able to represent you & your company in negotiate pricing / quality / delivery time and administer all documentations such invoices, bills of lading, customs documents, etc as including contracts and terms.

We have a team of local experienced QC specialists who specialized in performing quality control on your orders, arranging packaging / shipping / delivery, including working with customs authorities.

In these years, there are a lot of competitors from all over the world divide up the Chinese Market and establish their factory one by one in China. Eight of ten largest sanitary companies have been established their factory In China.

Scope of services

- **Sourcing**

Importing from China offers many lucrative opportunities for small to mid-sized western companies – retailers, wholesalers, and distributors. But doing business halfway around the world, with another complete different culture and with people who speak an unfamiliar language, can be confusing, frustrating and especially time consuming.



International Certification Services (H.K.) Limited has a special dominance serving as the “Golden Bridge” between western companies and ideal Chinese trading partners they seek. With our specialized expertise knowledge and extensive local contacts, ICS is confident to minimize your worries and cut through red tapes involving in importing finished goods or raw materials from China to anywhere around the globe. Our in-depth knowledge regarding local producers and a broad range of contacts in China will defiantly help you to establish not only the right but also successful trading relationships with China manufacturers.



Some ways that ICS can help importers like you include:

- ◆ We can assist you as an importer to establish relationships and to find the right Chinese products to import and the best manufacturers to work with eliminating financial and time loss.
- ◆ We assist and advice you in selecting the right trading partners by checking and reassuring their credibility which includes timely deliveries and production capabilities.
- ◆ We also established the necessary financial relationships on behalf of you to do business with your new Chinese partners and assist with the transaction smoothly.
- ◆ ICS is able to represent you & your company in negotiate pricing / quality / delivery time and administer all documentations such invoices, bills of lading, customs documents, etc as including contracts and terms. We have a team of local experienced QC specialists who specialized in performing quality control on your orders, arranging packaging / shipping / delivery, including working with customs authorities.

● **Negotiation**

Besides searching, where after we ICS offer the second step service—Negotiation.

Negotiation can work wonders. This is particularly true in international business. Exporters and importers iron out their differences and reach a satisfactory, fair and mutually beneficial deal. Negotiation is one of the important steps taken towards completing import and export trade agreements. In international trade, it is fairly important for the participants to know negotiation principles and tactics in order to arrive at an agreement successfully.



ICS concerns about what is your anxiety. Communication problems due to language barrier (both in commercial and technical English jargons), cultural difference, uncertainty in quality control of products before delivery or dispatch from Chinese factories, issues in copyright / forgery, etc are the common areas of concern that every overseas customer may have encountered.

With a wealth of experience and an established network of manufacturing partners throughout China, coupled with knowledge and understanding of Western markets, having a deep understanding of the features of businessmen from different countries, ICS is strongly positioned to provide you with all of your requirements to the very highest standard.

- ◆ Our team comprises of local Chinese and Hong Kong nationals who have had years of work experience in the U.K.
- ◆ Speak and communicate in good commercial and technical English / Chinese
- ◆ Well skilled in negotiation

- **Inspection**

>> **Factory Audit**

Clients require their products at the right quality, quantity and time. To achieve these objectives, manufacturers should reach certain quality standards within their operations. But how could you assure your manufacturers to achieve such standards? By appointing local professional organizations like ICS can help you to audit your manufacturers in such program.

In general, we will check the following aspects for a factory audit:

- ◆ Factory's background;
- ◆ Manpower;
- ◆ Product capability;
- ◆ Machinery and equipment;
- ◆ Manufacturing procedures;
- ◆ Quality control system;
- ◆ Management capability;
- ◆ Environment.

>> **Social Compliance Audit**

Social Compliance Audit (also called Code of Conduct) is conducted mainly based on SA8000



Standards or standards drawn by clients. Our native language auditors will interview staff, check records and factory operation, inform you those non-compliances and give the factory chance to correct them.

In general, we will check the following aspects for Social Compliance Audit:

- ◆ Child Labor;
- ◆ Forced Labor;
- ◆ Nondiscrimination;
- ◆ Minimum wage;
- ◆ Overt time wage/hours;
- ◆ Social benefits;
- ◆ Safety and health;
- ◆ Dormitories;
- ◆ Protection of the environment.

>> **Pre-production Inspection(PPI)**

A visual check on the quality of components,

Materials and accessories at the beginning of production against clients' specifications and/or reference sample. The PPI thus permits timely corrections and improvements before the mass production is initiated; any non-conformity is immediately reported so as to avoid delay in shipment.



In general, we will check the following aspects for PPI:

- ◆ Evaluate the production capability and equipments in the factory;
- ◆ Check factory's quality control ability and executive status;
- ◆ Check the accuracy of production facilities and equipments;
- ◆ Audit production techniques and make sure the reasonable layout of factory QC person;
- ◆ Check the quantity and quality of raw materials and main components that will be used in your products, foreseeing any possible problems to avoid them, verifying that your product specifications are being met early.



>>During Production Inspection

A visual check on the quality of components, materials, semi-finished and finished products when at least 20%-30% of the order has been completed. ICS randomly inspects the production batch and those products in the line for possible defects. If any should occur, ICS identifies the deviation and provide advice on the corrective measures that are necessary to ensure a uniform batch quality and a quality product.

In general, we will check the following aspects for DPI:

- ◆ Evaluate the production status during the manufacturing process;
- ◆ Randomly inspect the finished samples on-site and compare them with your product specifications;
- ◆ According to the evaluated status of finished and semi-finished and semi-finished samples, rearrange the QC layout in the factory;
- ◆ Evaluate the packing details and packing material;
- ◆ Check the accuracy of production equipments and disposal methods for defective goods.

>>Pre-shipment Inspection(PSI)

The pre-shipment inspection takes place when the merchandise is 100% completes, packed, marked and ready for shipment. Our inspectors randomly draw some samples from finished goods, based on statistical random sampling technique, commonly known as ANSI/ASQC Z1.4, MIL-STD-105E, BS6001, DIN40080, ISO2859 or NFX06-022, to verify that the finished shipping lots conform to your specifications.

In general, we will check the following aspects for PSI:

- ◆ Quantity check;
- ◆ Style, color & material;
- ◆ Visual check(Workmanship);
- ◆ Function/safety check;
- ◆ Size measurement if needed;
- ◆ Package details;
- ◆ Shipping mark.



>>100% Inspection

For some products, when the merchandise is 100% completed, we will check the quality of goods unit by unit, which covers product description, style & color, workmanship quality, function, label, package, size measurement if available etc, to make sure 100% of the goods meet your specified quality requirement.

>> Lording Supervision

Our inspectors will reach factories, warehouse, loading place to check products' information, quantity, and package when loading; supervise the whole loading process and help manufacturer finish loading under correct and clear working clauses and working process.

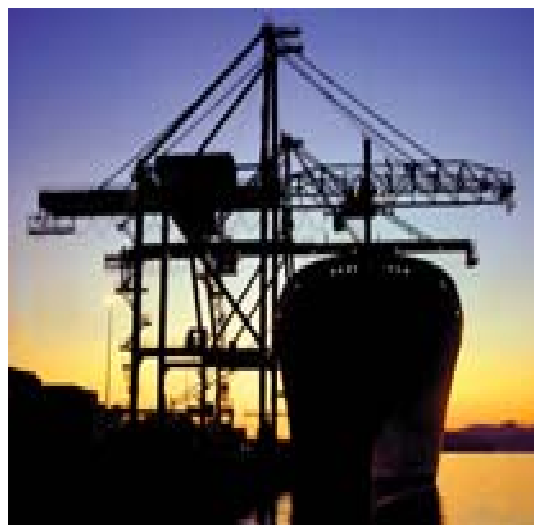
In general, we will check the following aspects for Loading Supervision:

- ◆ Record the weather/arrival time of container/No./truck No.;
- ◆ Check the inner & outer condition to see if there is any damage/wet/hole/peculiar smell;
- ◆ Check the quantity of goods loaded and record the condition of outer packaging (master cartons/pallets);
- ◆ Randomly draw and open some cartons to verify that the goods meet with clients' specification;
- ◆ Supervise the whole loading process;
- ◆ Seal the container with the custom's seal and ICS seal;
- ◆ Record the seal No. and departure time of container.

● Marketing in China

In these years, there are a lot of competitors from all over the world divide up the Chinese Market and establish their factory one by one in China. Eight of ten largest sanitary companies have been established their factory In China.

During the fast development in these years, China has become the largest country manufacturing and consuming sanitary products. The completed sanitary products made in China took up 30% in all completed sanitary products; the components of the sanitary products also took up approximately 35% in all. The products made in China to Europe, America, Japan, Korea and Mid-East etc. was increasing by 50%. At present, domestic sanitary industry centralize in coastal developed district. Kaiping Guangdong, Wenzhou Zhejiang, Nanan Fujian are the largest three major district in Chinese domestic market.



In consumption market, we can see that consumers are beyond antiquated concept of the sanitary products. As the indicated products in modern life, they have come into every aspects of our life. For their functioning, the consumers not only demands the sanitary products are in possession of sanitary function, but also can care health, be enjoyed and amuse people. To the trend of consumption, the sanitary industry will be diversified in future market. The design style is from simply useful concision, practicability and aesthetics, from diversified functioning to practicability, besides based on fashion, leisure, technology and functioning, it fuse individuality, nature and humanity.

The unitary sanitary products prevailing in Europe, America, Japan and Korea, once come into Chinese market; they are very popular in the fashion people. Based on an authoritative investigation, Chinese unitary sanitary products market just come into possession of 6% of the market, but there are approximately one fourth of all consumers said that they will buy this product in five years. We can image that how big the market it is.

Scope of products

● Water Fitting Products

ICS extensive client database built over years contains Chinese suppliers and product manufacturers' information having water fittings & materials approvals to international standards. Products complied with European EN Standards, British Standards, and German DIN Standards, French Standards, Australian Standards and many other country specific national approvals.

-British & European market – Products we offer included compliance with WRAS, TMV2, TMV3, Buildcert, DWI,





KiteMark, appropriate EN testing requirements, etc.

-Australian market – Products we offer included compliance with WaterMark, SAI Global, WELS, appropriate AS/NZS testing requirements, etc.

-German market – Products we offer included compliance with KTW, W270, W534, DVGW, appropriate DIN testing requirements, etc.

-French market – Products we offer included compliance with ACS, CSTB, NF or tested according to French EC Directive.

-Country Specific Approvals – Products with KIWA, PZH, AENOR, CIOA approvals.

✧ **Water Fitting Products Scope**

We could provide top quality sanitary and bathroom fittings including but not limited to:

Taps & Faucets, Valves, Water Closets, Bidets, Urinals, Bath Tubs, Shower Enclosures, Showerheads, Shower and Stainless Steel Braided Hoses, PEX Pipes, Bathroom Furniture, Kitchen Accessories, Electric Water Heaters, Valve Cartridge, Drainage Accessories, Inlet/ Discharge Pipes, Rubber Components or Materials, etc.

● **Electrical Products**

ICS extensive client database built over years contains Chinese suppliers and product manufacturers' information having electrical safety LVD and EMC approvals to international standards. Products complied with European EN Standards, British Standards, German DIN Standards, American Standards, Australian Standards and other Asian countries standards.

-European market – Products we offer included compliance with CE, RoHS, GS, E-Mark, BEAB, CB, VDE and many other EN/BS standards.

-Australian market – Products we offer included compliance with SAA, C-Tick, MEPS or tested based on AS/NZS standards.

-American market – Products we offer included compliance with UL, ETL, CSA, MET, FCC or tested based on ANSI or ASTM standards.

-Asian market – Products we offered included compliance with PSE, VCCI, KTL, PSB or tested based on corresponding Countries local requirements.

ICS could also assist your company to obtain CCC certification for your electrical products plan to be sold in China.

✧ **Electrical Products Scope**

We could provide top quality electrical consumer products including but not limited to:

Household Products:- Air Purifier, Air-Conditioner, Dehumidifier, Electric Shavers, Fan, Hair Dryer, Hand Dryer, Electric Heater, Steam Cleaner, Television, Vacuum Cleaner, Water Dispenser, Water Heater, etc.

INTERNATIONAL CERTIFICATION SERVICES (H.K.) LIMITED



Kitchen Appliances:- Blender, Bread Maker, Coffee Maker, Dish Washer, Electric Kettle, Electric Oven, Microwave Oven, Mixer, etc.

IT Products: - Mobile Phone, MP3 digital player, Digital Camera, Digital Projector, Digital television, etc.

AV Equipment: - Loudspeaker, VCD & MP4, DVD player, Radio, CD player, etc.

Lighting Equipment: - Energy saves light bulbs, LED lamps and lanterns, etc.

Contact us:-



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